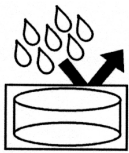


# Pretender polymer products are NOT just like D&D

*Consider the annual value of just one lost fencing customer before you think about “pretender polymer” products with these quality issues:*



**Lost Motion Technology** - Pretender products lack D&D's patented Lost Motion Technology (LMT), which is a critical pool safety feature. That's why there is no substitute for the Magna-Latch! LMT means the latch will trigger safely and reliably, even if the latch is in the locked position.



**Striker Body Magnet** - Magnets on all of the D&D' Magna-Latch products are sealed from the elements, creating a barrier from corrosion. Polymer pretenders lack D&D's watertight seal, leaving this critical component exposed to moisture and prone to corrosion and product failure.



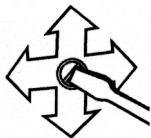
**Durability Testing** - D&D products are tested to a minimum of 75,000 cycles and as high as 400,000 cycles. Pretender polymer products we have tested failed as low as 1,300 cycles.



**Strength Testing** - D&D latches test up to 170% stronger than pretender latches. Advanced engineering and materials are designed into every D&D product.



**Ease of Installation** - D&D latches require one or no hole through the post, making installation fast, easy, and reliable. Some pretender latches require two holes drilled through the post, resulting in added complexity and costs. The ease of installation of D&D's products saves fencing contractors considerable time, money, and hassles.



**Adjustability** - Most D&D products are designed to be highly adjustable. Some pretender products have limited or no adjustability, making pretender installations significantly more complex and time consuming, dramatically increasing the likelihood of callbacks and your total cost of installation.



**Freezing** - D&D's products are designed for water egress and dependable operation in all climates. Some pretender polymer products are poorly designed, so that water can accumulate and freeze, rendering the product inoperable.



**Quality Materials** - D&D products are manufactured from super strong proprietary engineering polymers and high-grade stainless steel components and screws, while some pretender polymer products use glue, pressure-seating and lower-grade components.



**Guaranteed Quality** - D&D's products are manufactured in our own facilities with strict quality control standards. Most pretender polymer manufacturers outsource much of their manufacturing and do not have direct control of quality processes, standards, and materials. D&D backs up it's quality with a Limited Lifetime Warranty.